

**Clemont Sports Development Corporation  
Profit & Loss**  
January through August 2022

Cash Basis

|                                   | Jan 22         | Feb 22         | Mar 22           | Apr 22         | May 22         | Jun 22           | Jul 22           | Aug 22            | TOTAL             |
|-----------------------------------|----------------|----------------|------------------|----------------|----------------|------------------|------------------|-------------------|-------------------|
| <b>Ordinary Income/Expense</b>    |                |                |                  |                |                |                  |                  |                   |                   |
| Income                            |                |                |                  |                |                |                  |                  |                   |                   |
| Event Income                      | 0.00           | 0.00           | 0.00             | 0.00           | 0.00           | 0.00             | 0.00             | 40,194.29         | 40,194.29         |
| Vendor Fee                        | 0.00           | 0.00           | 0.00             | 0.00           | 0.00           | 0.00             | 0.00             | 50.00             | 50.00             |
| Apparel Sales Income              | 0.00           | 0.00           | 0.00             | 0.00           | 0.00           | 0.00             | 0.00             | 985.10            | 985.10            |
| Entry Fees                        | 0.00           | 0.00           | 0.00             | 0.00           | 0.00           | 0.00             | 0.00             | 11,900.00         | 11,900.00         |
| Sponsorship Income                | 0.00           | 0.00           | 0.00             | 0.00           | 0.00           | 0.00             | 2,000.00         | 8,250.00          | 10,250.00         |
| <b>Total Income</b>               | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>      | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>      | <b>2,000.00</b>  | <b>61,380.39</b>  | <b>63,380.39</b>  |
| Gross Profit                      | 0.00           | 0.00           | 0.00             | 0.00           | 0.00           | 0.00             | 2,000.00         | 61,380.39         | 63,380.39         |
| <b>Expense</b>                    |                |                |                  |                |                |                  |                  |                   |                   |
| Event Expense                     |                |                |                  |                |                |                  |                  |                   |                   |
| Equipment Rental                  | 0.00           | 0.00           | 0.00             | 0.00           | 0.00           | 0.00             | 0.00             | 4,500.00          | 4,500.00          |
| Supplies                          | 0.00           | 0.00           | 0.00             | 0.00           | 0.00           | 0.00             | 1,227.91         | 1,460.88          | 2,688.79          |
| Contract Labor                    | 0.00           | 0.00           | 0.00             | 0.00           | 0.00           | 0.00             | 2,060.00         | 416.00            | 2,476.00          |
| Volunteer Donations               | 0.00           | 0.00           | 0.00             | 0.00           | 0.00           | 0.00             | 0.00             | 1,500.00          | 1,500.00          |
| Hospitality                       | 0.00           | 0.00           | 0.00             | 0.00           | 0.00           | 0.00             | 417.89           | 227.89            | 645.78            |
| Local Sponsorship Fulfillment     | 0.00           | 0.00           | 0.00             | 0.00           | 0.00           | 0.00             | 970.53           | 954.02            | 1,924.55          |
| Volunteer/USR Staff/Referee Meals | 0.00           | 0.00           | 0.00             | 0.00           | 0.00           | 0.00             | 0.00             | 49.97             | 49.97             |
| Medical Services                  | 0.00           | 0.00           | 0.00             | 0.00           | 0.00           | 0.00             | 0.00             | 5,580.00          | 5,580.00          |
| Venue Security                    | 0.00           | 0.00           | 0.00             | 0.00           | 0.00           | 0.00             | 0.00             | 12,574.25         | 12,574.25         |
| Course Costs                      | 0.00           | 0.00           | 0.00             | 0.00           | 0.00           | 0.00             | 0.00             | 8,692.20          | 8,692.20          |
| Radios                            | 0.00           | 0.00           | 0.00             | 0.00           | 0.00           | 0.00             | 0.00             | 1,365.29          | 1,365.29          |
| Video/Sound Systems               | 0.00           | 0.00           | 0.00             | 0.00           | 0.00           | 0.00             | 490.25           | 910.00            | 1,400.25          |
| Permits                           | 40.00          | 0.00           | 0.00             | 0.00           | 0.00           | 0.00             | 125.00           | 0.00              | 185.00            |
| Portable Toilets & Cleaning       | 0.00           | 0.00           | 0.00             | 0.00           | 0.00           | 0.00             | 0.00             | 3,624.36          | 3,624.36          |
| Referee Expense                   | 0.00           | 0.00           | 0.00             | 0.00           | 0.00           | 0.00             | 0.00             | 24,877.90         | 24,877.90         |
| Trash Removal                     | 0.00           | 0.00           | 0.00             | 0.00           | 0.00           | 0.00             | 0.00             | 1,450.35          | 1,450.35          |
| Trophies and Awards               | 0.00           | 0.00           | 4,215.56         | 0.00           | 0.00           | 0.00             | 208.04           | 0.00              | 4,423.60          |
| Regatta Venue Tenting             | 0.00           | 0.00           | 0.00             | 0.00           | 0.00           | 0.00             | 0.00             | 3,367.50          | 3,367.50          |
| Event Expense - Other             | 0.00           | 0.00           | 0.00             | 0.00           | 0.00           | 2,000.00         | 0.00             | 17,173.50         | 19,173.50         |
| <b>Total Event Expense</b>        | <b>40.00</b>   | <b>0.00</b>    | <b>4,215.56</b>  | <b>0.00</b>    | <b>0.00</b>    | <b>2,000.00</b>  | <b>5,499.62</b>  | <b>88,724.11</b>  | <b>100,479.29</b> |
| Equipment - Multi Event Use       | 0.00           | 0.00           | 0.00             | 0.00           | 0.00           | 524.41           | 0.00             | 0.00              | 524.41            |
| Insurance                         | 0.00           | 0.00           | 3,194.00         | 0.00           | 0.00           | 0.00             | 0.00             | 0.00              | 3,194.00          |
| Internet Connectivity             | 283.44         | 283.44         | 283.44           | 283.44         | 283.44         | 283.44           | 283.44           | 283.44            | 2,267.52          |
| Marketing and Promotions          | 0.00           | 0.00           | 0.00             | 0.00           | 0.00           | 0.00             | 0.00             | 6,396.80          | 6,396.80          |
| Meals & Entertainment             | 0.00           | 109.31         | 0.00             | 0.00           | 0.00           | 0.00             | 0.00             | 0.00              | 109.31            |
| Professional Fees                 | 0.00           | 250.00         | 0.00             | 0.00           | 0.00           | 0.00             | 0.00             | 0.00              | 250.00            |
| Repairs & Maintenance - Equipment | 0.00           | 0.00           | 788.65           | 0.00           | 0.00           | 0.00             | 0.00             | 743.71            | 1,532.36          |
| Security - Boat house             | 147.32         | 0.00           | 0.00             | 148.00         | 0.00           | 0.00             | 146.64           | 0.00              | 441.96            |
| Travel and Meetings               | 0.00           | 0.00           | 0.00             | 0.00           | 0.00           | 0.00             | 0.00             | 246.63            | 246.63            |
| <b>Total Travel and Meetings</b>  | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>      | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>      | <b>0.00</b>      | <b>246.63</b>     | <b>246.63</b>     |
| <b>Total Expense</b>              | <b>470.76</b>  | <b>642.75</b>  | <b>8,481.55</b>  | <b>431.44</b>  | <b>283.44</b>  | <b>2,907.85</b>  | <b>5,929.70</b>  | <b>96,394.69</b>  | <b>115,442.28</b> |
| <b>Net Ordinary Income</b>        | <b>-470.76</b> | <b>-642.75</b> | <b>-8,481.55</b> | <b>-431.44</b> | <b>-283.44</b> | <b>-2,807.85</b> | <b>-3,929.70</b> | <b>-35,014.30</b> | <b>-52,061.89</b> |
| <b>Net Income</b>                 | <b>-470.76</b> | <b>-642.75</b> | <b>-8,481.55</b> | <b>-431.44</b> | <b>-283.44</b> | <b>-2,807.85</b> | <b>-3,929.70</b> | <b>-35,014.30</b> | <b>-52,061.89</b> |